

**SUMTER COUNTY BOARD OF COMMISSIONERS  
EXECUTIVE SUMMARY**

**SUBJECT:** Recommendation of Award to E5Solutions, Inc. for RFP E1-2009/AT and enter into contract negotiations (Staff Recommends Approval).

**REQUESTED ACTION:** **Award E5Solutions, Inc. and enter into contract negotiations for RFP #E1-2009/AT**

☐ Work Session (Report Only)    **DATE OF MEETING:** 10/13/2009  
☒ Regular Meeting                      ☐ Special Meeting

**CONTRACT:** ☒ N/A                      Vendor/Entity: \_\_\_\_\_  
Effective Date: \_\_\_\_\_                      Termination Date: \_\_\_\_\_  
Managing Division / Dept: Budget & Purchasing

**BUDGET IMPACT:** \_\_\_\_\_

☐ Annual                      **FUNDING SOURCE:** \_\_\_\_\_  
☐ Capital                      **EXPENDITURE ACCOUNT:** \_\_\_\_\_  
☐ N/A

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**HISTORY/FACTS/ISSUES:**

RFP E1-2009/AT proposals were due on September 18, 2009 at 2:00pm. seven (7) proposals were received listed as follows in no particular order:

1. E5Solutions, Inc. - \$349,880.00 combined annual price; 2. Konosens Research \$131,700.00 for one year; 3. Tenunited LTD (Enguage) - \$121,000.00 total price listed; 4. Strategic Planning Group, Inc. - various hourly rates listed; 5. Sumter County Economic Development Council - \$325,000.00; 6. Gold & Associates - \$5,000.00 per month; 7. Real Estate Research - various hourly rates listed.

Real Estate Research submitted an email on September 23, 2009 stating they "do not intend to follow through with the process". Staff forwarded the email to the Selection Committee to make them aware.

The Selection Review Committee Meeting and Vendor Presentations were held on September 29, 2009 starting at 9:00am. The Committee shortlisted the following companies to make presentations:

1. Sumter County Economic Development Council
2. Enguage
3. E5Solutions, Inc.
4. Strategic Planning Group, Inc.

Following the presentations, the Selection Committee had discussion and then scored the four companies. The results were as follows: E5Solutions, Inc 22.6; Sumter County Economic Development Council 18.1; Enguage 13.6; and Strategic Planning Group 13.5.

The Selection Committee agreed that E5Solutions, Inc. was the successful company and would be taken to the Board of Sumter County Commissioners to enter into contract negotiations on October 13, 2009.

Please see attached documentation pertaining to this RFP.

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